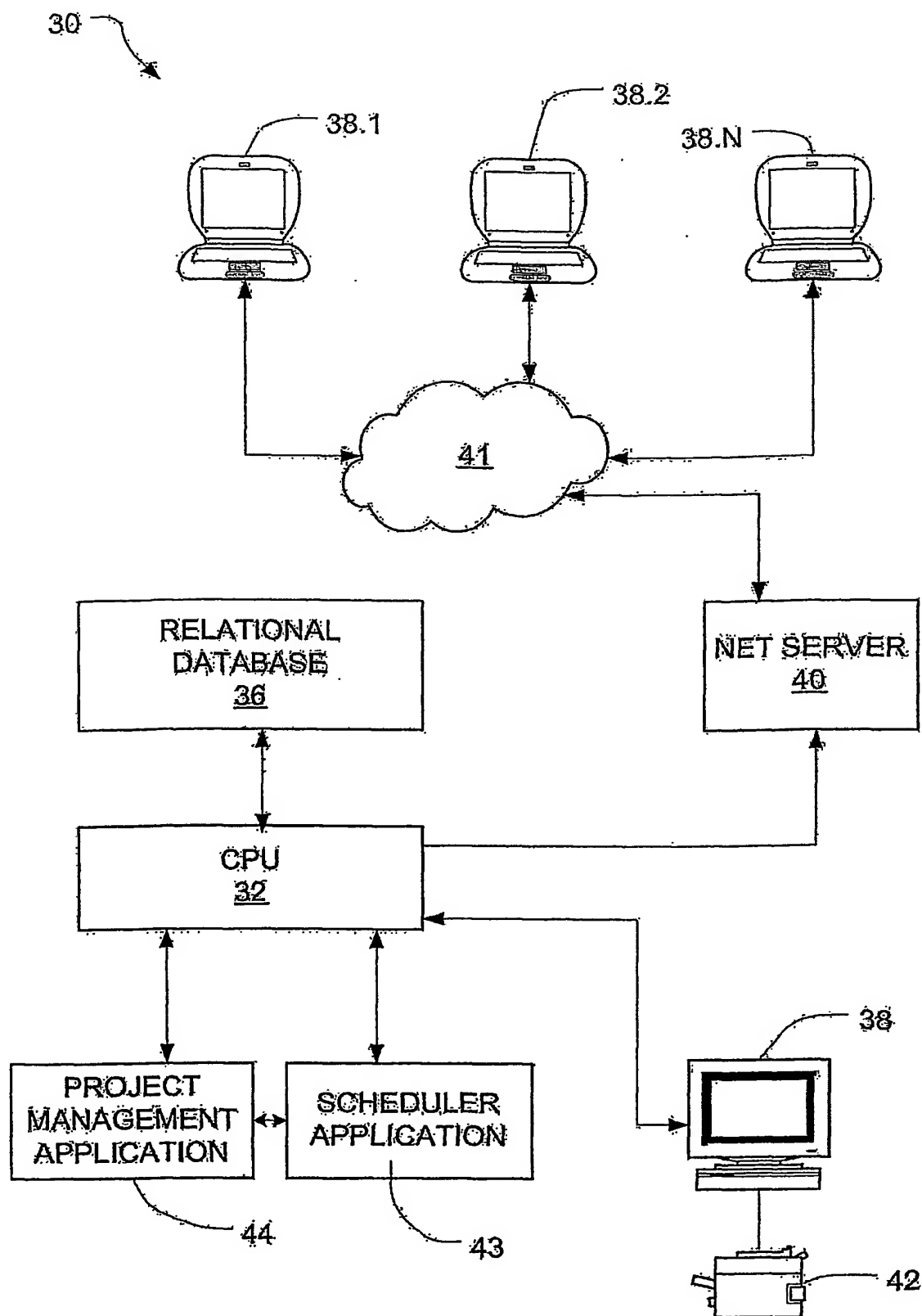


Figure 1

**Figure 2**

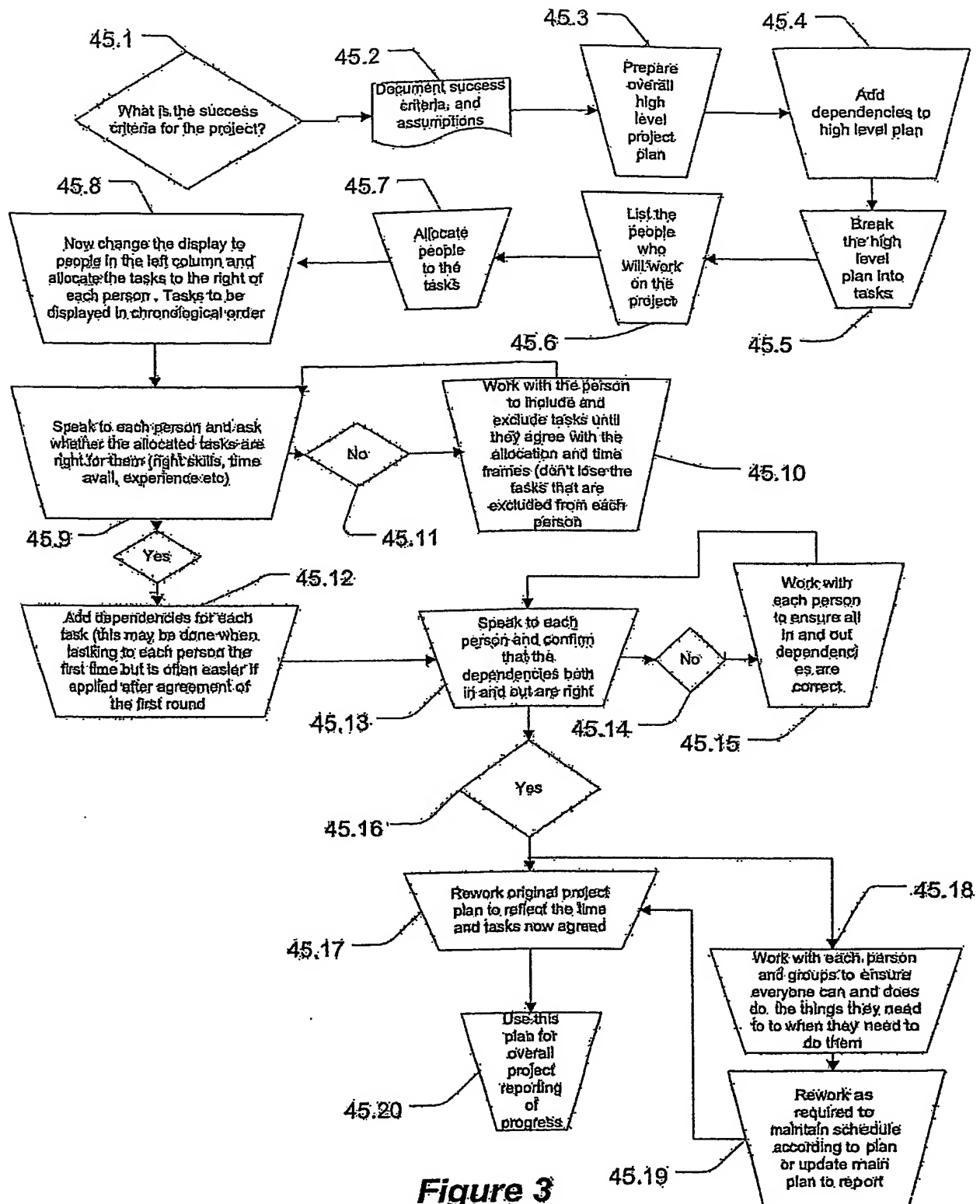
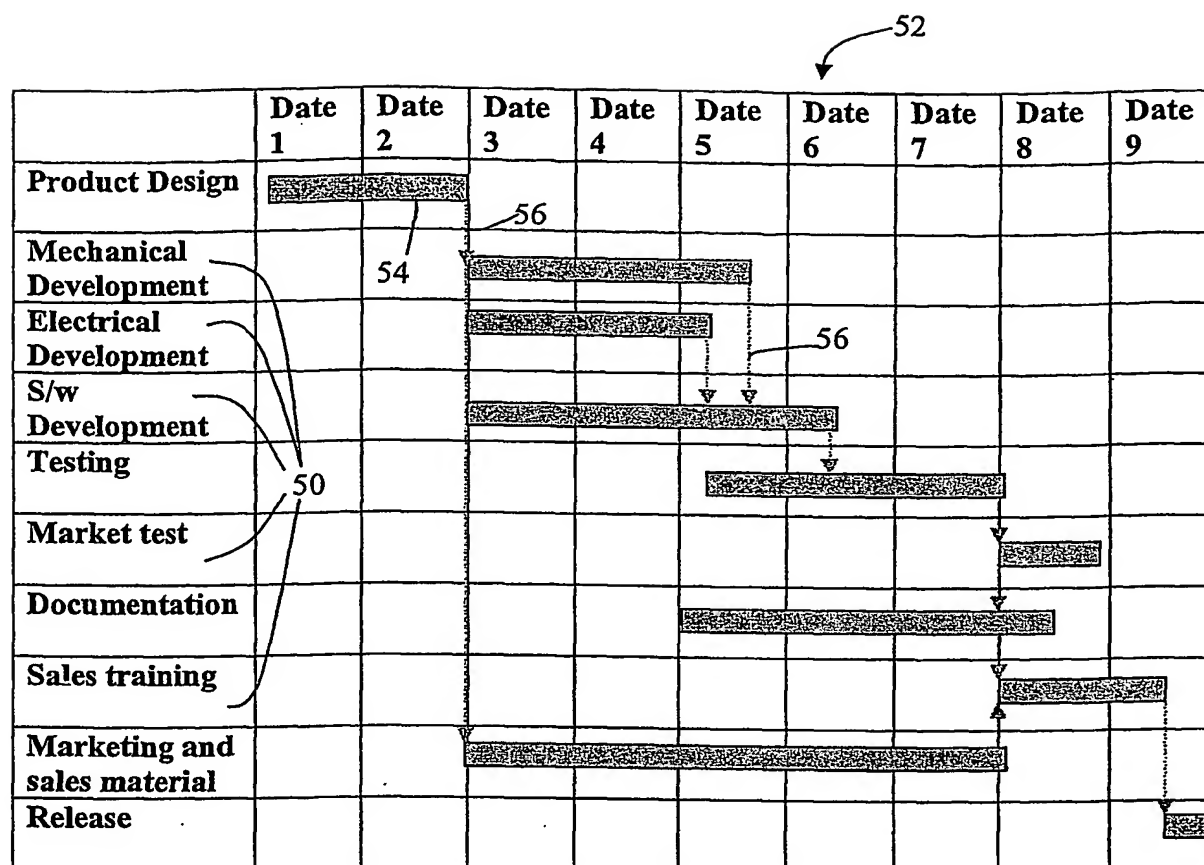


Figure 3

**Figure 3a**

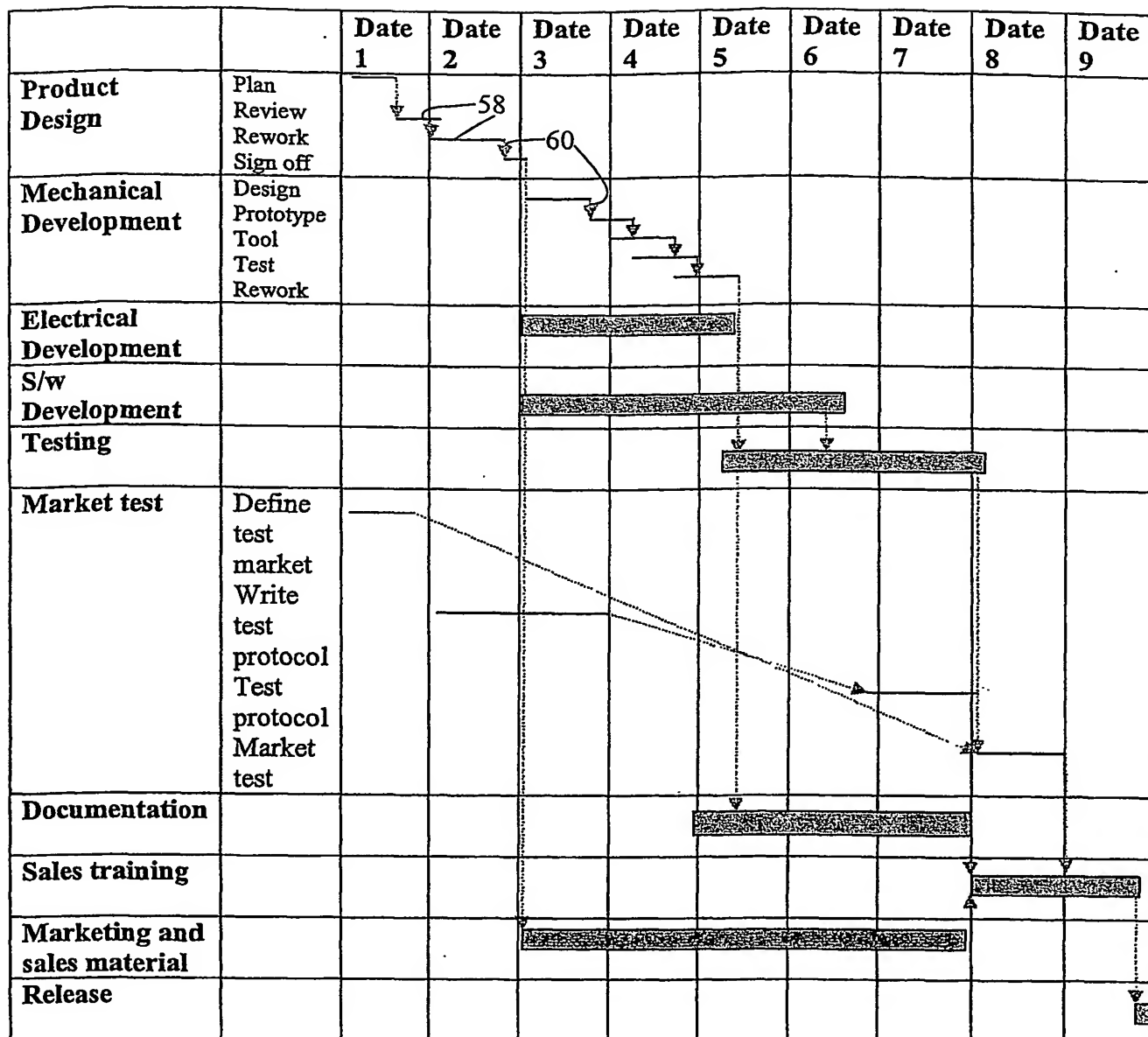


Figure 3b

	Date 1	Date 2	Date 3	Date 4	Date 5	Date 6	Date 7	Date 8	Date 9
<b>Rob</b>		Product review	Sign off						
<b>Linda</b>		Product review Write market test protocol	Sign off Write market test protocol Marketing and sales material	Write market test protocol Marketing and sales material	Testing Marketing and sales material	Testing Marketing and sales material	Testing Marketing and sales material	Market Test	
<b>Ed</b>			Sign off						
<b>Ian</b>									
<b>Alan</b>	Product design	Product review	Design rework Sign off						
<b>Ellen</b>	Product design		Design rework Sign off		Testing	Testing	Testing Test market protocol		
<b>Nick</b>	Product design		Design rework Sign off Mech Design Elec design Board layout Prototype Test Rework Release	Elec design Board layout Prototype Test Rework Release	Elec design Board layout Prototype Test Rework Release				
<b>Sukumar</b>			S/w Design Dev Testing Release	S/w Design Dev Testing Release	S/w Design Dev Testing Release Testing	S/w Design Dev Testing Release Testing	Testing		
<b>Susan</b>	Product design		Design rework Sign off						
<b>Gerard</b>	Product design		Design rework Sign off		Testing				
<b>John</b>	Product design		Sign off S/w Design Dev Testing Release	S/w Design Dev Testing Release	S/w Design Dev Testing Release Testing	S/w Design Dev Testing Release Testing	Testing Test market protocol		
<b>Alex</b>			Mech Design						

Figure 3c

	Date 1	Date 2	Date 3	Date 4	Date 5	Date 6	Date 7	Date 8	Date 9
<b>Rob</b>		Product review	Sign off						
<b>Linda</b>		Product review Define test market Write market test protocol	Sign off Write market test protocol Marketing and sales material	Write market test protocol Marketing and sales material	Testing Marketing and sales material	Testing Marketing and sales material	Testing Marketing and sales material	Market Test	
<b>Ed</b>			Sign off						
<b>Ian</b>									
<b>Alan</b>	Product design	Product review	Design rework Sign off						
<b>Ellen</b>	Product design		Design rework Sign off		Testing	Testing	Testing Test market protocol		
<b>Nick</b>	Product design		Design rework Sign off Mech Design Elec design Board layout Prototype Test Rework Release	Elec design Board layout Prototype Test Rework Release	Elec design Board layout Prototype Test Rework Release				
<b>Sukumar</b>			S/w Design Dev Testing Release	S/w Design Dev Testing Release	S/w Design Dev Testing Release	S/w Design Dev Testing Release	Testing		
<b>Susan</b>	Product design		Design rework Sign off						
<b>Gerard</b>	Product design		Design rework Sign off		Testing				

**Figure 3d**

Date	Project plan task	Task
2	Review the product design	Review the product design
3	Sign off the product design	Sign off product design
2	Define the test market	get the marketing and field people together to jointly decide as it will need to fit into their schedule
2	Define the test market	Review the overall market release strategy
2	Define the test market	review the release plans
2	Define the test market	determine which is the best way to test the market
3	Market test protocol	determine the numbers required
2	Define the test market	write up the test market profile
3	Define the test market	get sign off from marketing and field people.
3	Market test protocol	Draft the market test protocol
3	Market test protocol	Review protocol with field staff
3	Market test protocol	Finalise market test protocol
4	Marketing and sales material	Hold brainstorming session re marketing and sales material – invite, field, sales, marketing staff and Ed.
4,5	Marketing and sales material	Get Pam to mock up some materials
5	Marketing and sales material	Hold review meeting
6	Marketing and sales material	Get Pam to contact suppliers for quotes and samples
6	Marketing and sales material	Get field and marketing and sales to estimate how many copies of each type of material they will require.
7	Marketing and sales material	Review samples
6	Marketing and sales material	Place quantities and locations in the distribution system
7	Marketing and sales material	Prepare budget for materials
7	Marketing and sales material	Get budget approval from Ed
7	Marketing and sales material	Place orders
9	Marketing and sales material	Check deliveries and authorize payments
9	Marketing and sales material	Place materials in store for distribution

**Figure 3e**

	Date 1	Date 2	Date 3	Date 4	Date 5	Date 6	Date 7	Date 8	Date 9	Date 10	Date 11
<b>Linda</b>		Product review  Define test market	Sign off  Write market test protocol	Marketing and sales material	Marketing and sales material	Marketing and sales material	Marketing and sales material	Market Test	Market Test	Market Test	

**Figure 3f**



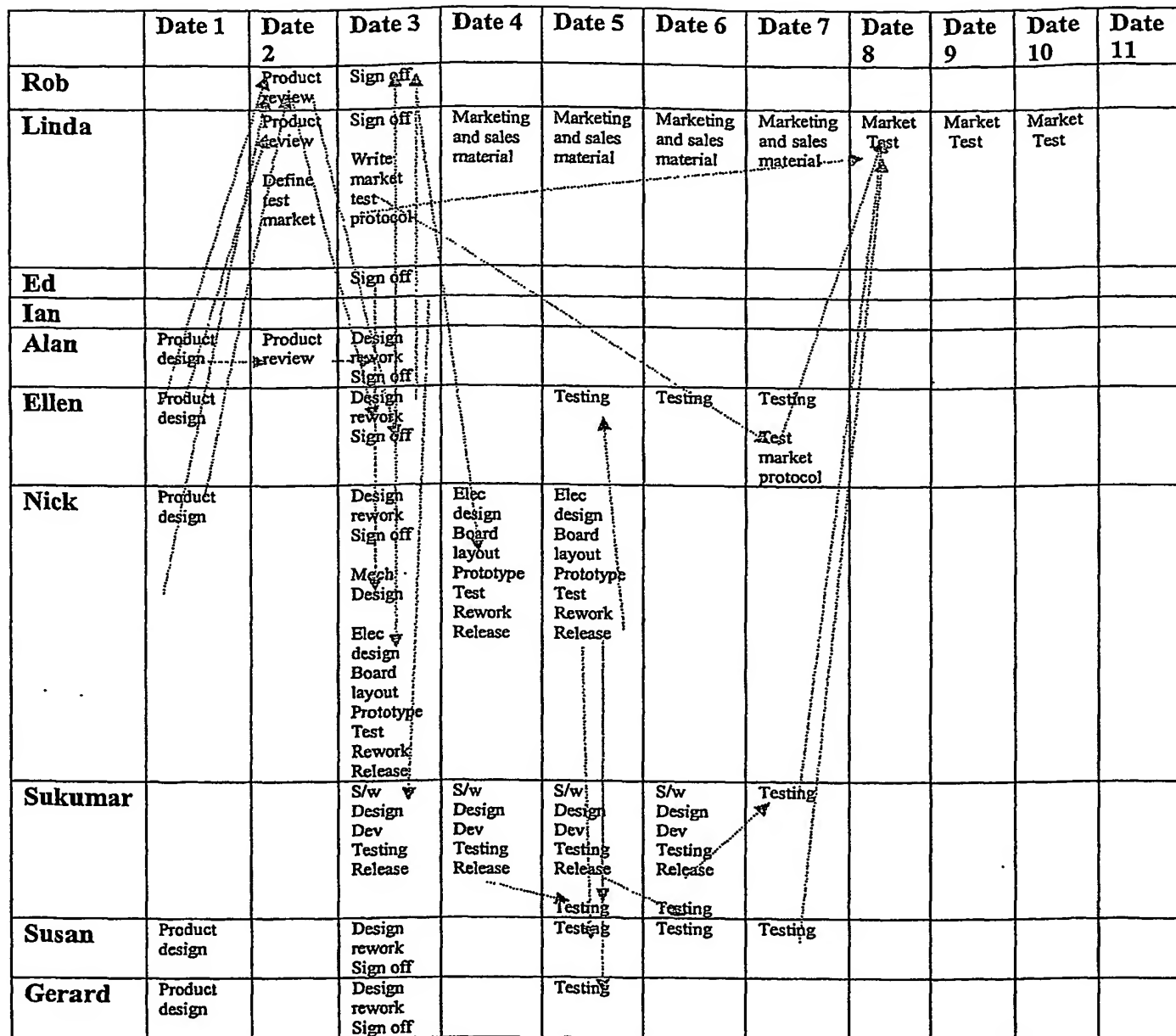


Figure 3g

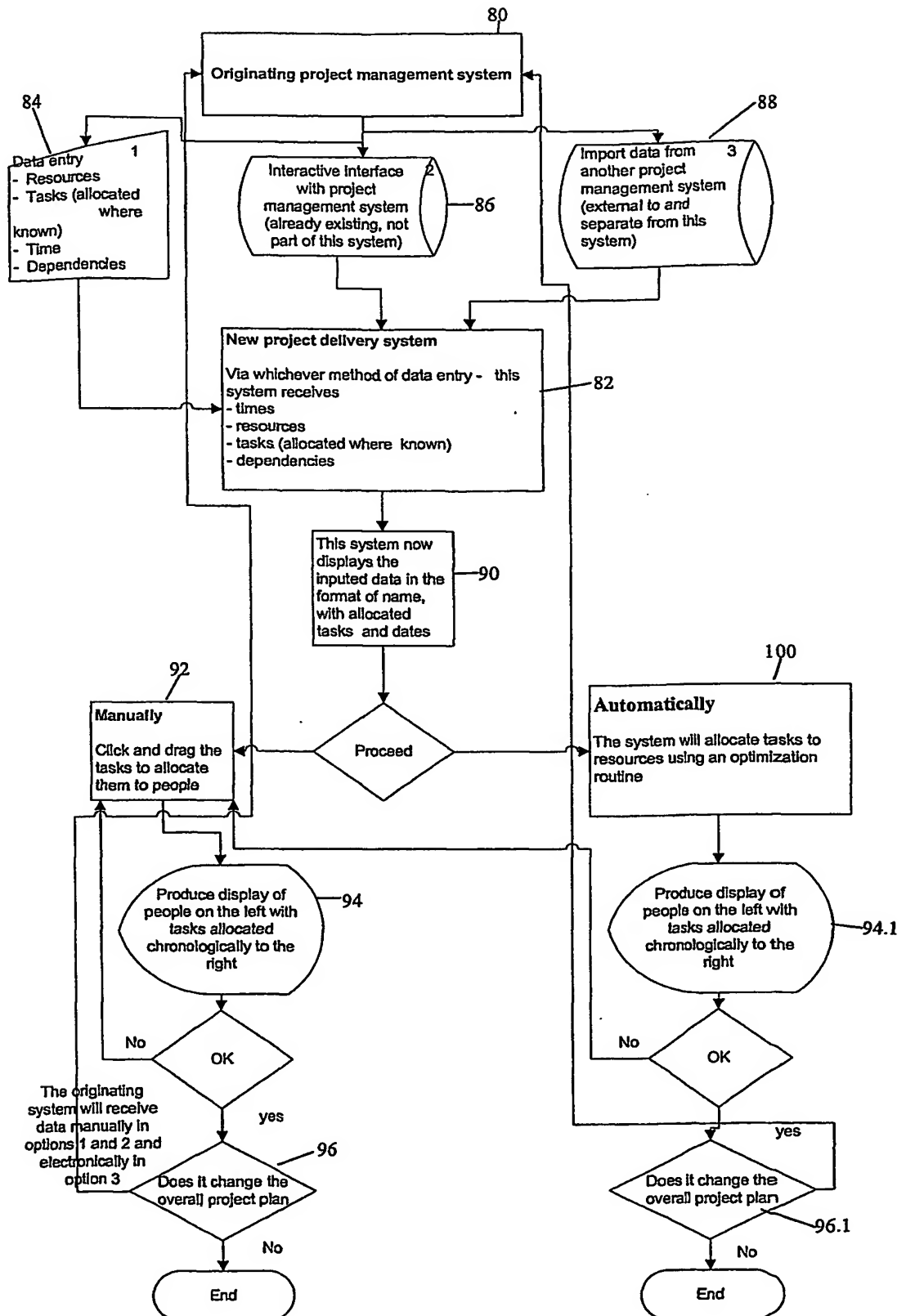
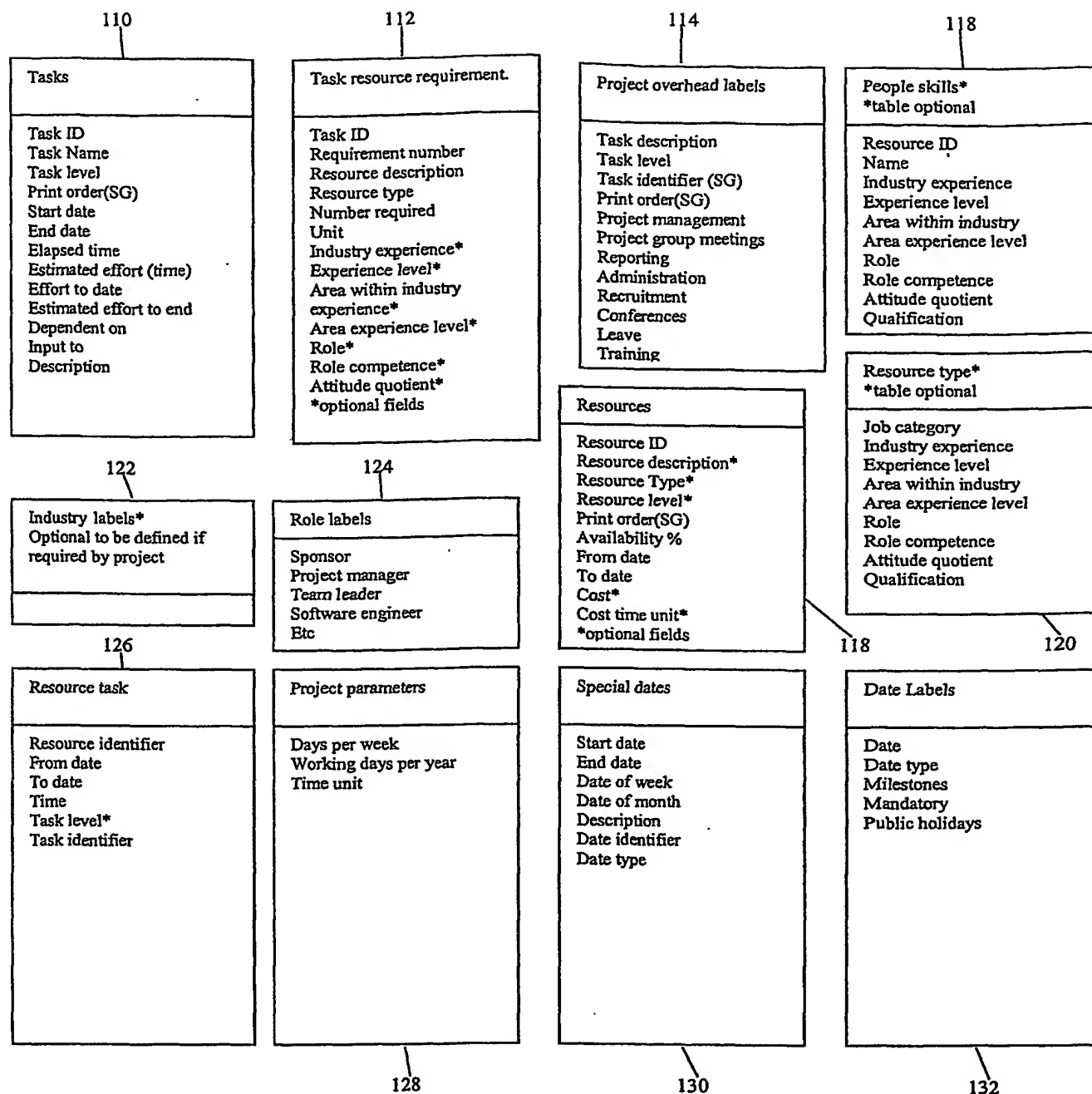


Figure 4

**Figure 5**

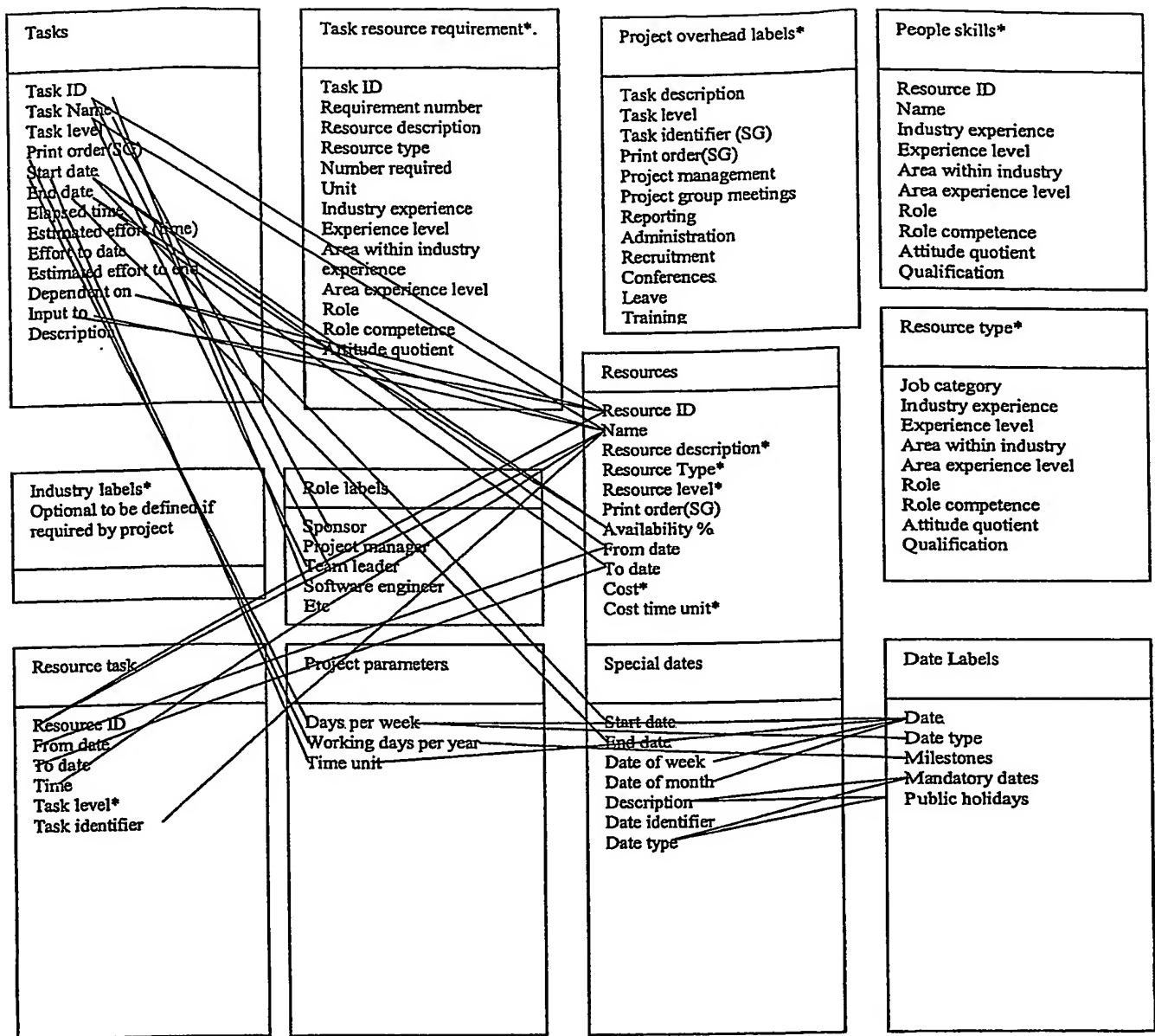


Figure 6

Person (resource)	Task	Outstanding (or complete)	Estimated Days (original)	Est. Elapsed Days (original)	Start Planned (Date)	Finish Planned (Date)	Effort (actual to date)	Forecast Est. (now to complete)	Forecast new date (to complete)	Variance
Linda	Product review	Complete	1	1	Date 2	Date 2	1			0
	Define the test market	Complete	3	5	Date 2	Date 2	2			-1
	Sign off	Complete	1	1	Date 3	Date 3	1			0
	Write market test protocol	Outstanding	10	20	Date 3	Date 3	2	8	Date 6	0
	Marketing and sales material	Outstanding	20	80	Date 4	Date 7	4	16	Date 7	0
	Market test	Outstanding	15	60	Date 8	Date 10	0	15	Date 10	0

Figure 7

Task Number	Task	Outstanding (or complete)	Estimated Days (original)	Est. Elapsed Days (original)	Start Planned (Date)	Finish Planned (Date)	Effort (actual to date)	Forecast Est. (now to complete)	Forecast new date (to complete)	Variance
1	Product review	Outstanding	60	140	Date 1	Date 7	33	27	Date 7	0
2	Write market test protocol	Outstanding	40	40	Date 2	Date 3	20	40	Date 4	+20
3	Product design	Complete	40	40	Date 1	Date 2	50			+10
4	Marketing and sales material	Outstanding	50	100	Date 3	Date 7	0	50	Date 7	0
5	Testing	Outstanding	60	60	Date 5	Date 8	10	50	Date 8	0
6	S/w development	Outstanding	70	70	Date 3	Date 6	40	50	Date 9	+20
7	Mechanical Development	Outstanding	50	50	Date 3	Date 5	40	40	Date 7	+30
8	Electrical Development	Outstanding	50	50	Date 3	Date 5	20	40	Date 8	+10
9	Electrical prototype	Outstanding	10	25	Date 4	Date 5	10	10	Date 7	+10

Figure 8

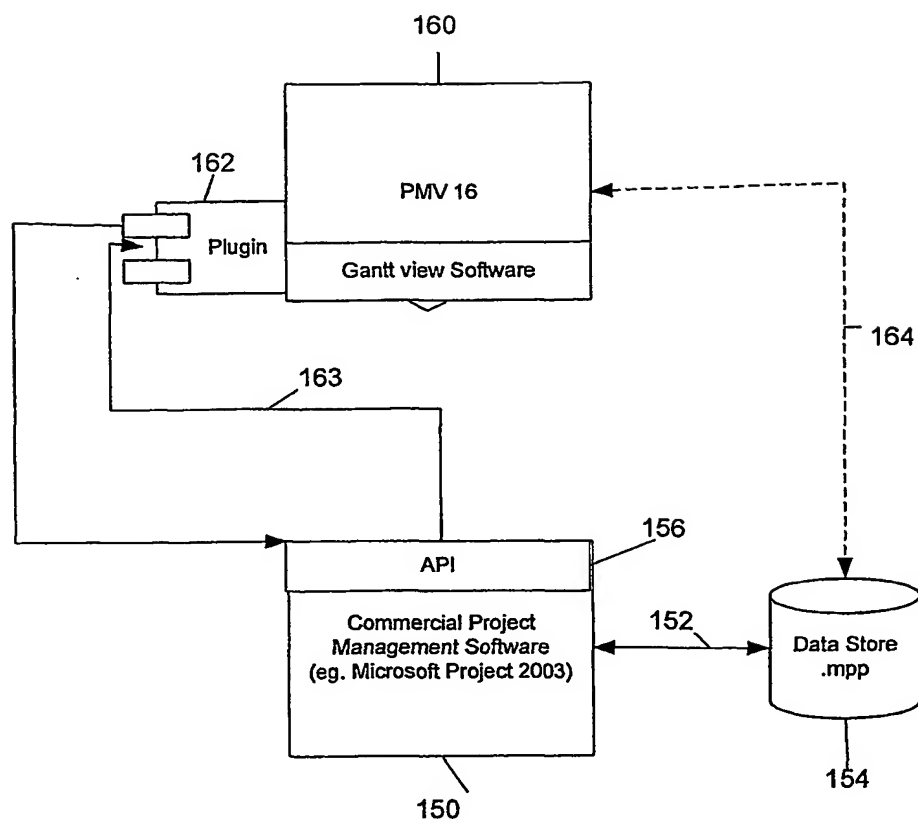


Figure 9

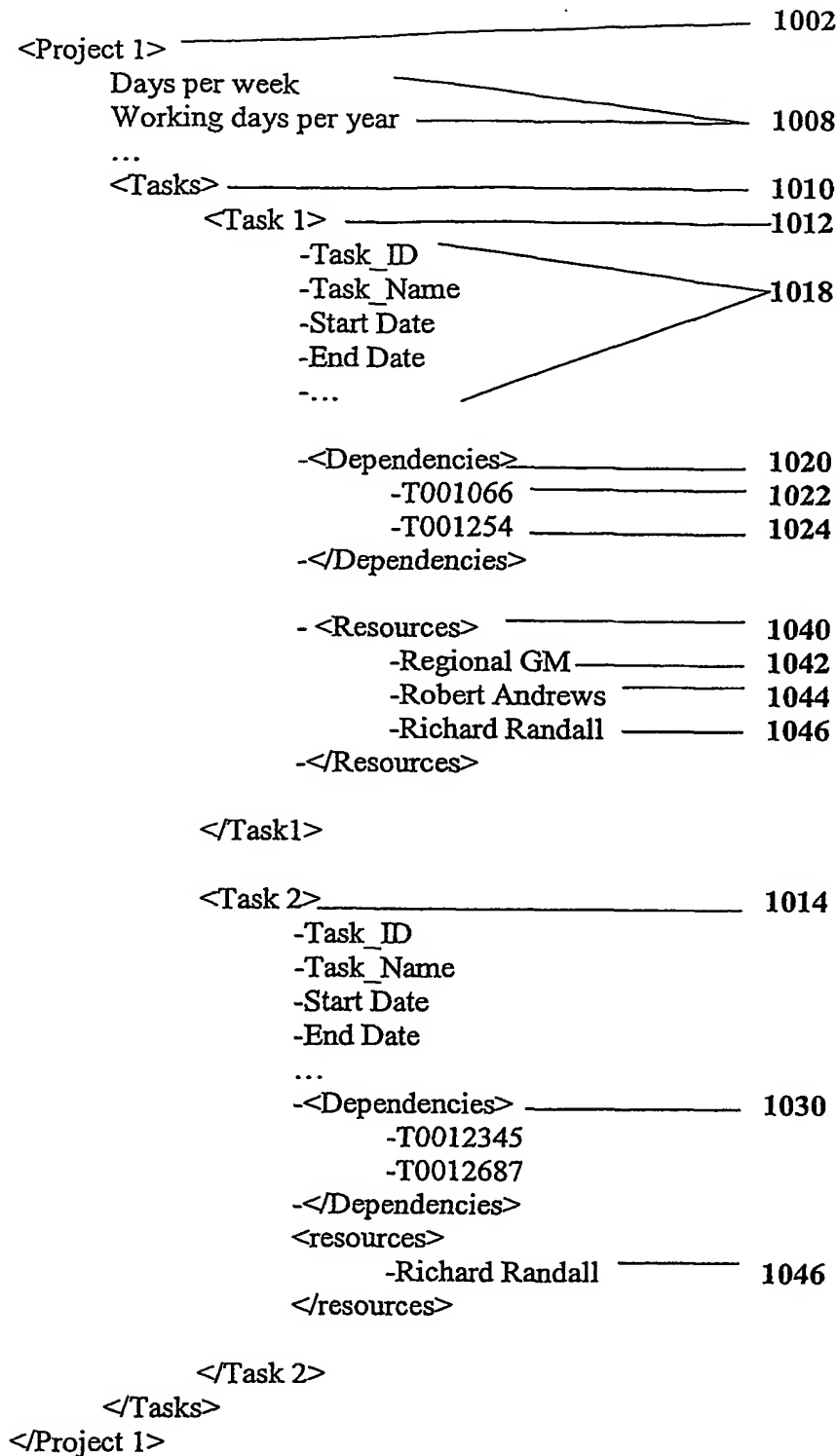


Fig 10



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      <task2> _____ 1132
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        -Task_Name _____
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      </task2>
    ...
  </Tasks>
  </Richard Randall>
  <Regional GM> _____ 1114
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  </Regional GM>
  <Richard Alcock> _____ 1116
  ...
  </Richard Alcock>
  ...
</Resources>

</Project 1>

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Fig 11a

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    <Project 1> _____ 1185
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          <task2> _____ 1132
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              </Dependencies>
            </task2>
          ...
        </Tasks>
      </Project 1>
    <Project 2> _____ 1186
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      <Tasks>
        <Task200> _____ 1187
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          </Task200>
          <Dependencies>
            ...
            </Dependencies>
          </Tasks>
        </Project2>
      <Richard Randall>
    ...
  </Resources>

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Fig 11b

**SUBSTITUTE SHEET (RULE 26) RO/AU**

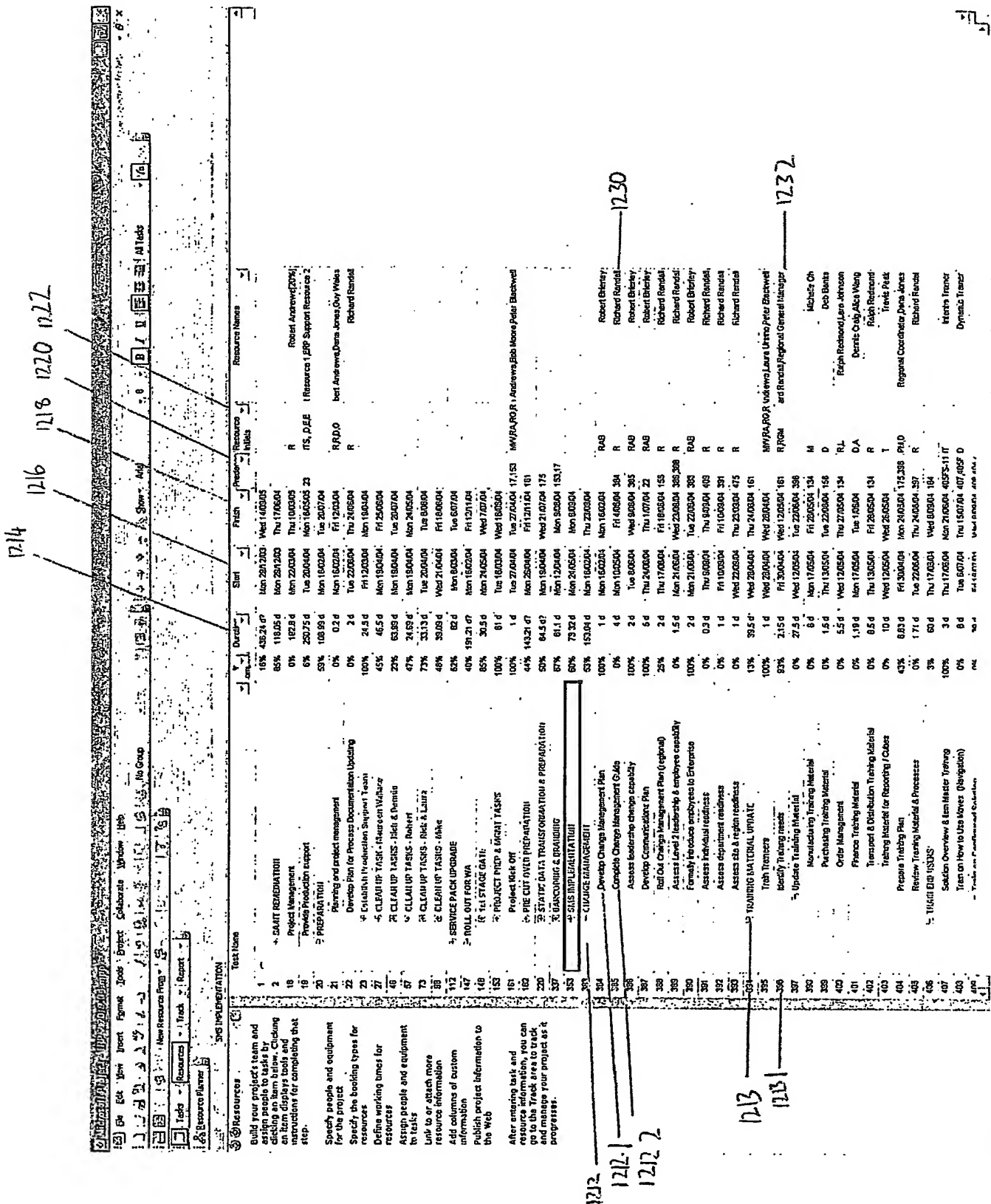


FIG. 12b

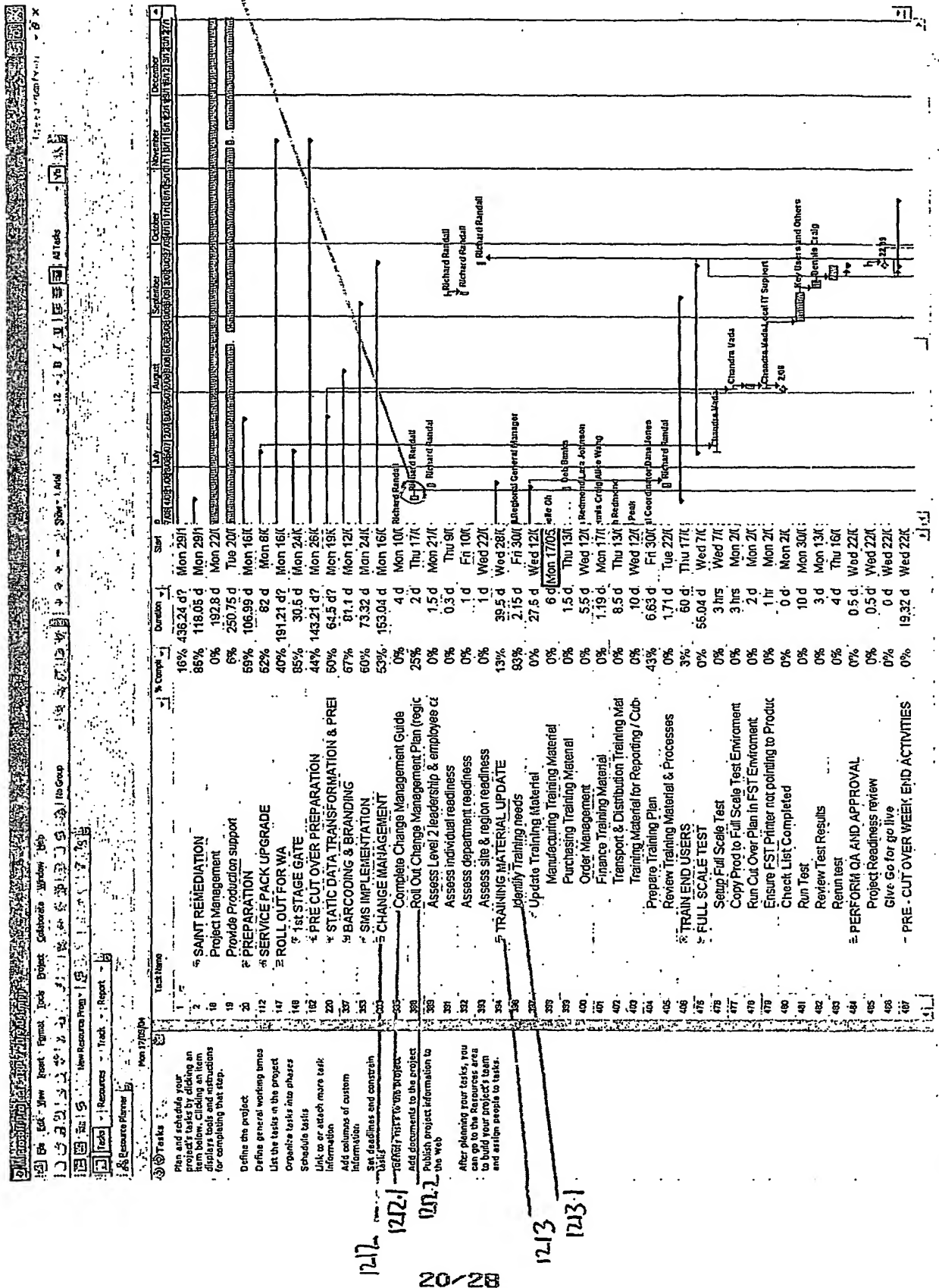


FIG. 13

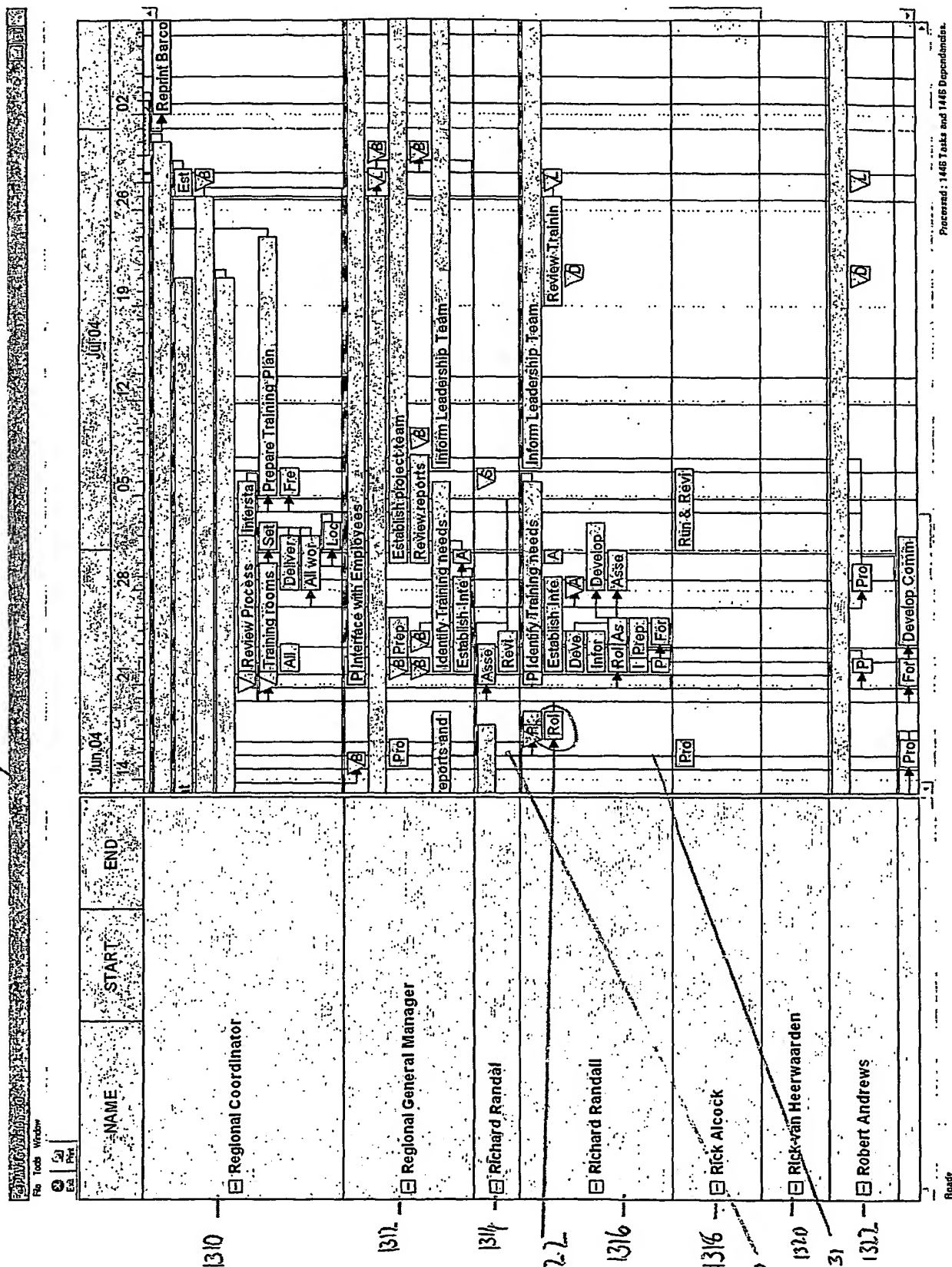


FIG. 14

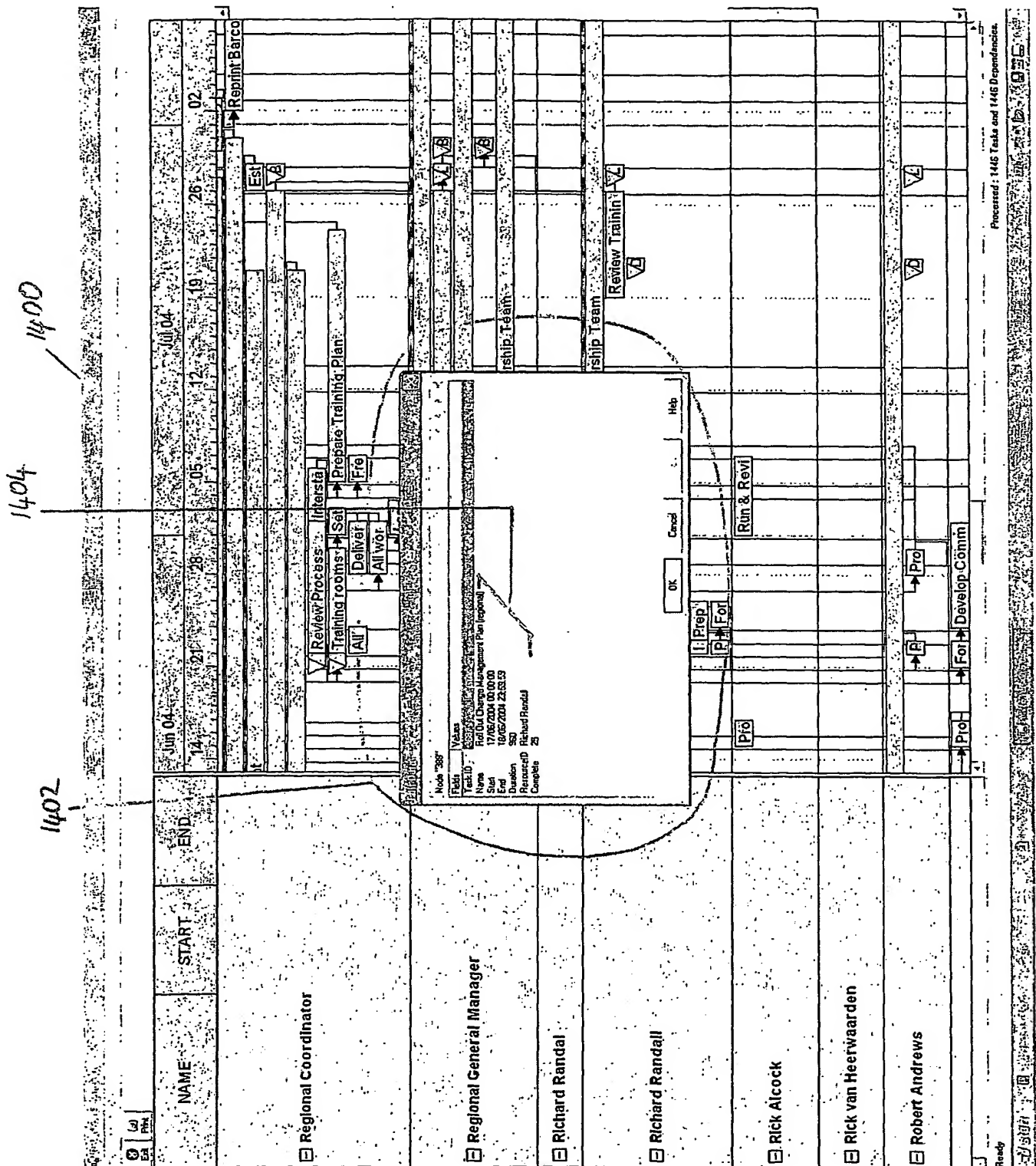


FIG. 15

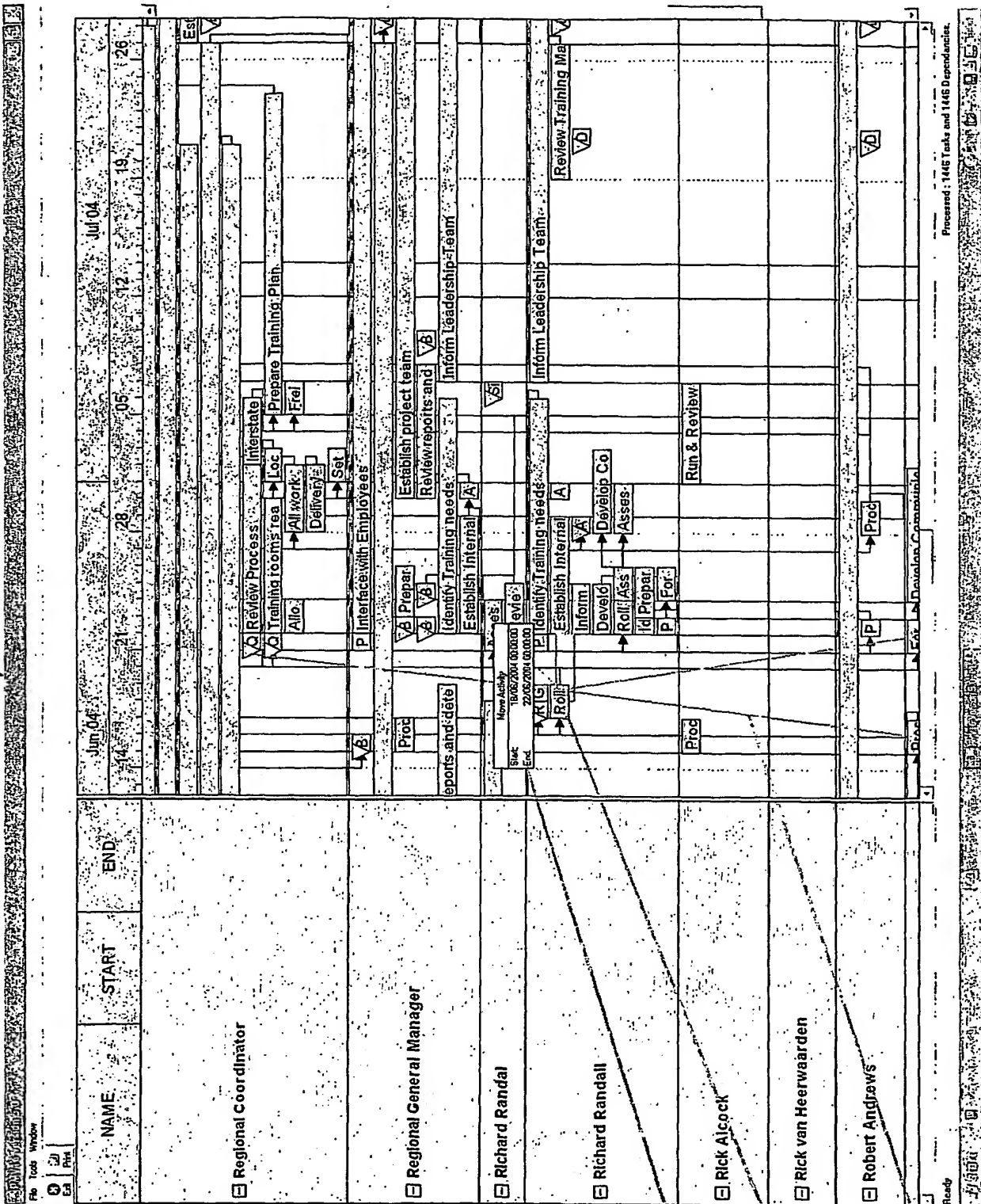
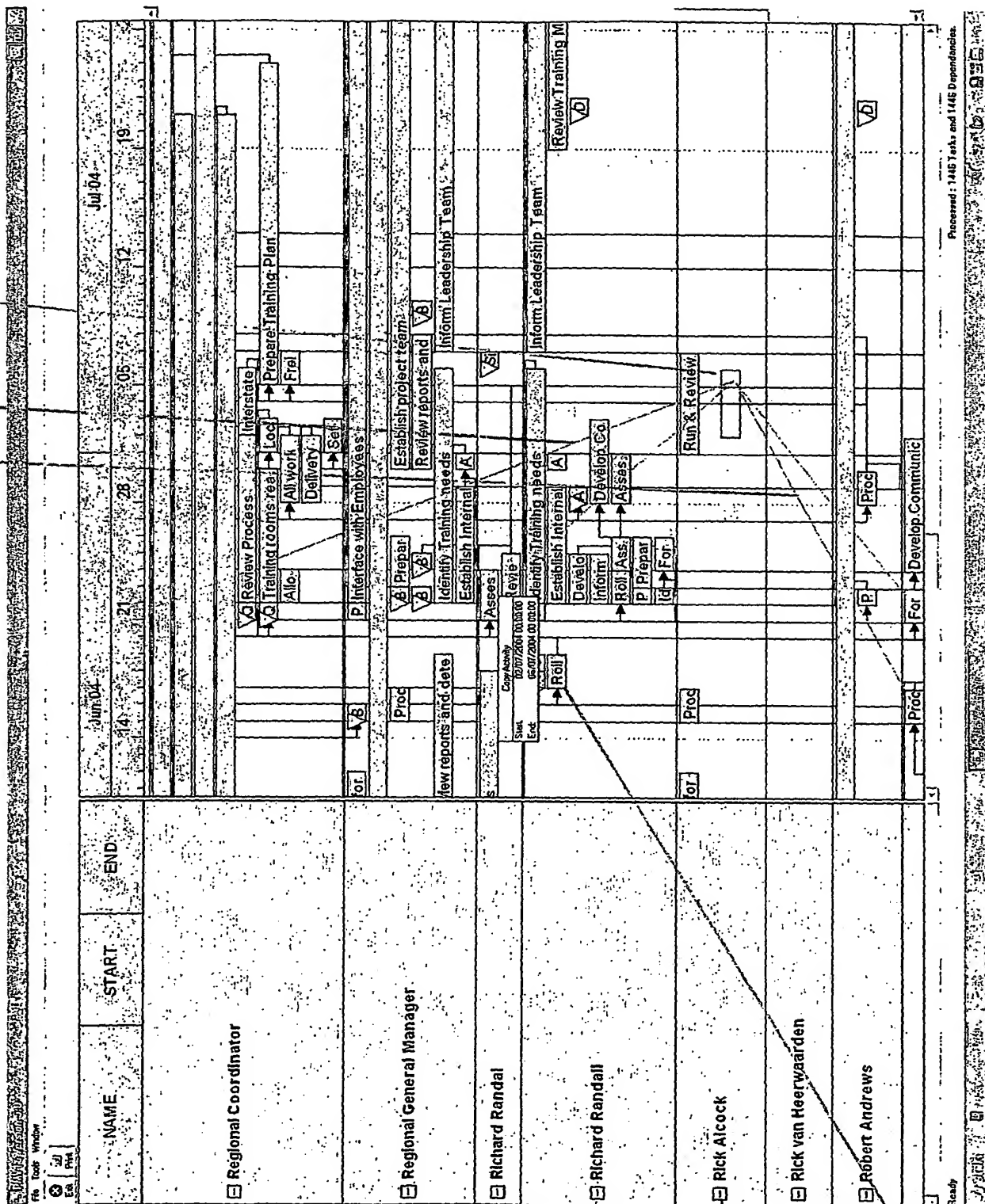


FIG. 16



24/28

1316

1316

1212.2



FIG. 17

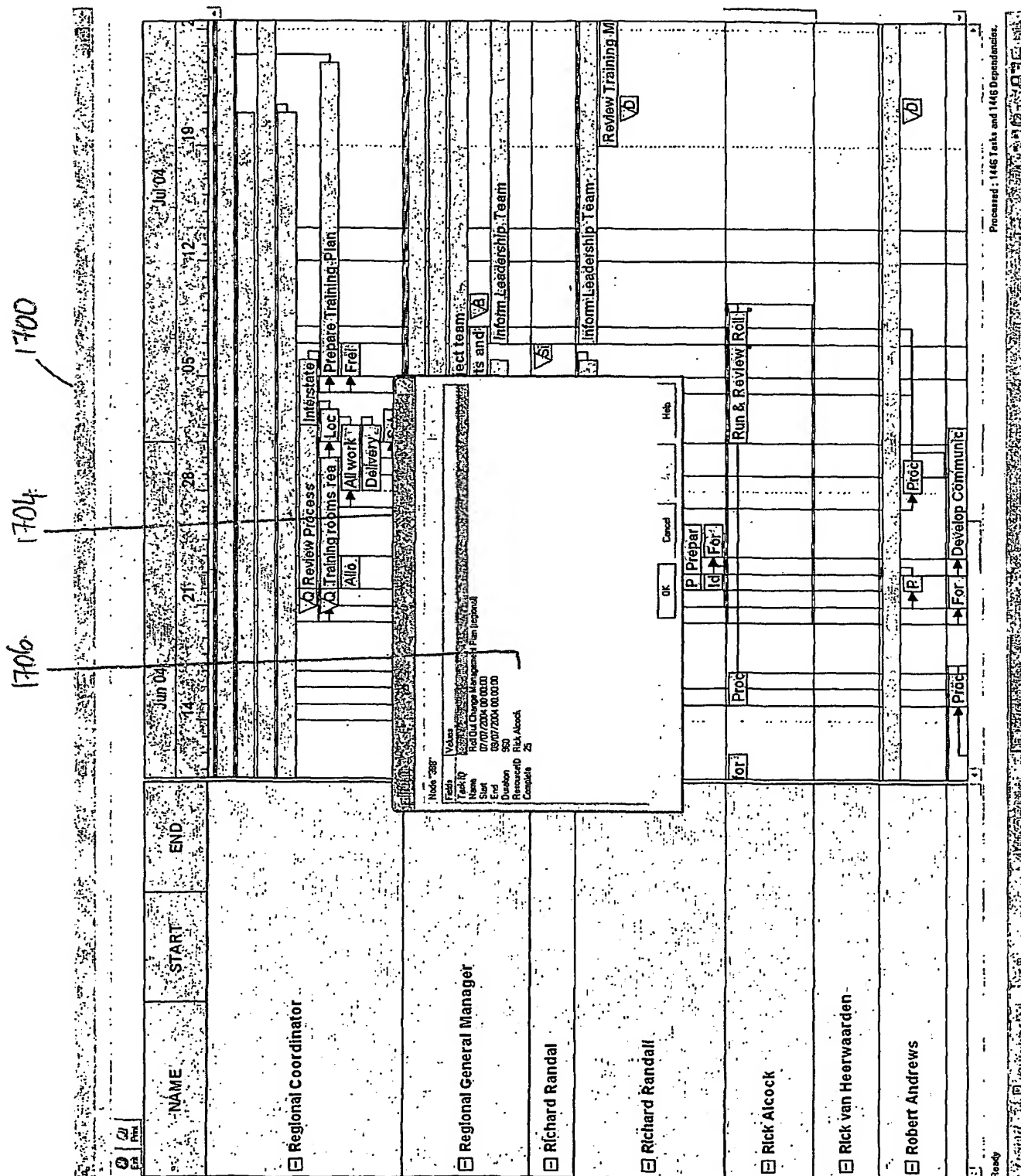


FIG. 18

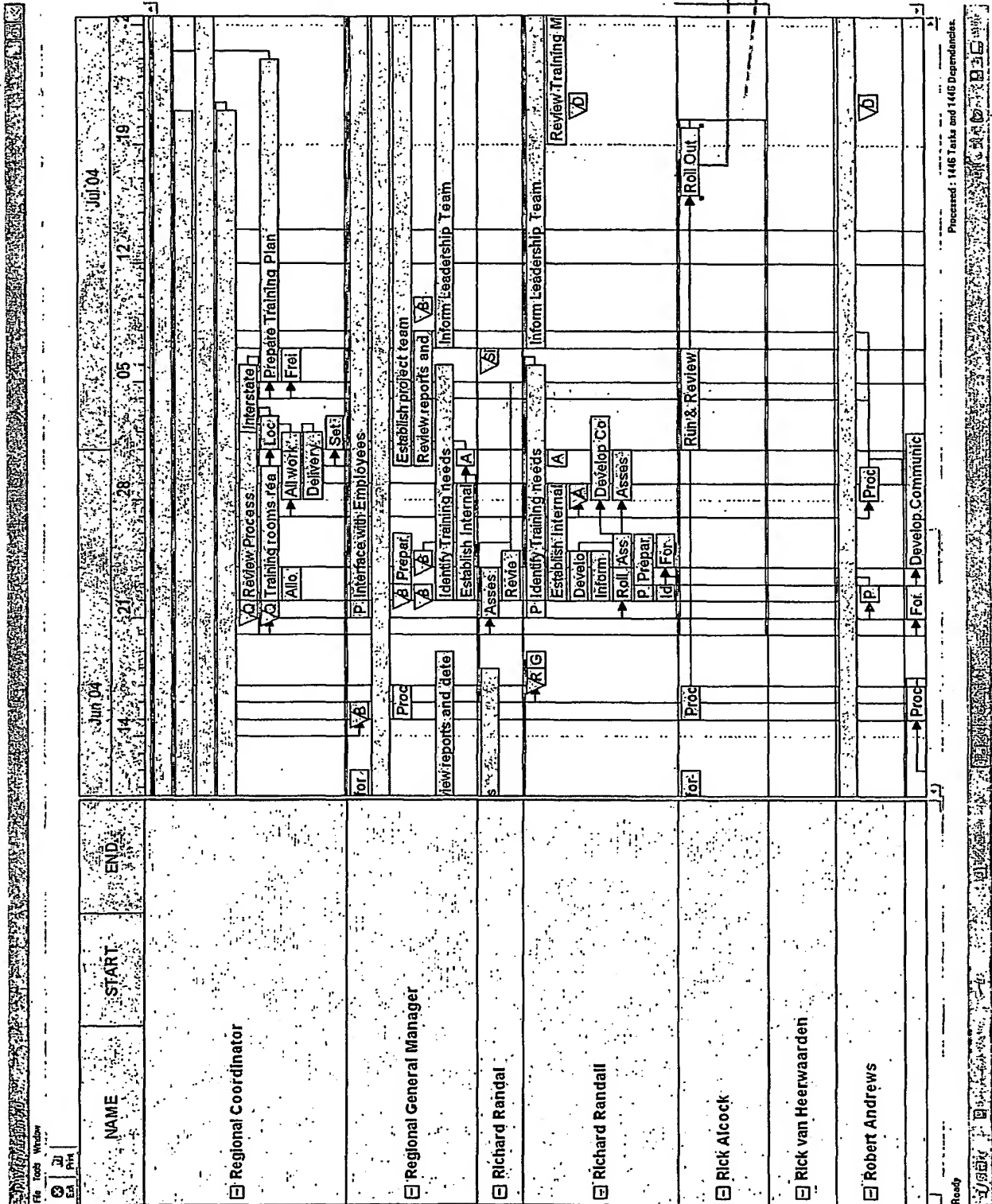




FIG. 20

Task Name	% Complete	Duration	Start	Finish	Resource Name
1. SAINT REMEDIATION	16%	436.24 d	Mon 29/12/03	Wed 14/09/05	
2. Project Management	85%	118.05 d	Mon 29/12/03	Thu 17/06/04	Robert Andrews (20%)
3. Provide Production support	0%	192.8 d	Mon 22/03/04	Thu 17/06/04	
4. PREPARATION	6%	250.75 d	Tue 20/04/04	Mon 16/05/05	ITS, D.E. Support Resource 1 ERP Support Resource 2
5. SERVICEPACK UPGRADE	59%	106.99 d	Mon 16/02/04	Tue 20/07/04	
6. ROLL OUT FOR WA	52%	82 d	Mon 8/03/04	Tue 6/07/04	
7. 1st STAGE GATE	40%	191.21 d	Mon 16/02/04	Fri 12/11/04	
8. PRE CUT OVER PREPARATION	85%	30.5 d	Mon 24/05/04	Wed 7/07/04	
9. STAT DATA TRANSFORMATION & PREI	44%	143.21 d	Mon 26/04/04	Fri 12/11/04	
10. Roll Out Details	70%	64.5 d	Mon 16/04/04	Wed 21/07/04	
11. Roll Out Details	61%	536.02	Mon 16/04/04	Thu 16/05/04	
12. Roll Out Details	14%	75.45 d	Mon 24/06/04	Tue 07/07/04	
13. Roll Out Details	53%	515.1 d	Mon 16/04/04	Tue 16/05/04	
14. Roll Out Details	100%	7 d	Mon 10/05/04	Thu 13/05/04	
15. Roll Out Details	0%	1 d	Thu 13/05/04	Fri 14/05/04	
16. Roll Out Details	90%	1 d	Fri 14/05/04	Mon 17/05/04	
17. Roll Out Details	0%	1 d	Mon 17/05/04	Tue 18/05/04	
18. Roll Out Details	0%	24.1 d	Wed 9/04/04	Wed 9/04/04	
19. Roll Out Details	23%	8.5 d	Wed 9/04/04	Tue 22/06/04	
20. Roll Out Details	16%	0 d	Wed 9/04/04	Wed 9/04/04	
21. Roll Out Details	0%	2 d	Wed 9/04/04	Thu 10/05/04	
22. Roll Out Details	100%	2 d	Wed 9/04/04	Thu 10/05/04	
23. Roll Out Details	10%	5 d	Wed 9/04/04	Fri 18/05/04	
24. Roll Out Details	0%	2 d	Fri 18/05/04	Tue 22/06/04	
25. Roll Out Details	0%	0 d	Tue 22/06/04	Tue 22/06/04	
26. Roll Out Details	0%	8.2 d	Mon 21/04/04	Thu 15/05/04	
27. Roll Out Details	1%	2.25 d	Mon 16/05/04	Tue 16/05/04	
28. Roll Out Details	39%	20 d	Mon 16/05/04	Wed 9/06/04	
29. Roll Out Details	0%	1 d	Wed 9/06/04	Thu 10/06/04	
30. Roll Out Details	0%	3 d	Thu 10/06/04	Tue 15/06/04	
31. Roll Out Details	0%	8 d	Tue 15/06/04	Wed 22/06/04	
32. Roll Out Details	6%	0 d	Wed 22/06/04	Wed 22/06/04	
33. Roll Out Details	67%	81.1 d	Mon 12/04/04	Mon 9/08/04	
34. Roll Out Details	60%	73.32 d	Mon 24/05/04	Mon 6/09/04	
35. Roll Out Details	49%	153.04 d	Mon 16/02/04	Thu 23/09/04	
36. Roll Out Details	100%	1 d	Mon 16/02/04	Fri 4/05/04	
37. Roll Out Details	0%	4 d	Mon 10/05/04	Wed 20/06/04	
38. Roll Out Details	100%	2 d	Tue 03/06/04	Thu 10/06/04	
39. Roll Out Details	100%	5 d	Thu 10/06/04	Mon 14/06/04	
40. Roll Out Details	0%	2.5 d	Fri 16/07/04	Tue 20/07/04	
41. Roll Out Details	0%	1.5 d	Wed 21/07/04	Fri 23/07/04	
42. Roll Out Details	100%	2 d	Mon 21/05/04	Thu 22/06/04	
43. Roll Out Details	0%	0.3 d	Thu 9/09/04	Thu 9/09/04	
44. Roll Out Details	0%	1 d	Fri 10/09/04	Fri 10/09/04	
45. Roll Out Details	0%	1 d	Wed 22/09/04	Thu 23/09/04	